

INDUSTRY VEHICLE SALES, PRODUCTION, EXPORT AND IMPORT DATA : 2017 - 2027											
	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027
CARS											
Domestically Produced											
Local Sales	100 528	99 494	88 608	58 915	66 181	71 796	79 110	77 573	72 541	75 000	80 000
Exports (CBU)	230 047	220 889	260 057	178 299	173 085	237 627	256 902	273 113	257 059	260 000	270 000
Total Domestic Production	330 575	320 383	348 665	237 214	239 266	309 423	336 012	350 686	329 600	335 000	350 000
Total Industry Car Imports	268 496	266 545	267 557	187 115	238 845	292 890	269 631	275 493	351 518	390 000	410 000
Re-exported imports	910	792	786	489	688	1 005	1 364	1513	1596		
TOTAL LOCAL CAR MARKET	368 114	365 247	355 379	246 541	304 338	363 681	347 377	351 553	422 463	465 000	490 000
LIGHT COMMERCIALS											
Domestically Produced											
Local Sales	136 438	133 081	129 338	93 966	108 956	103 813	122 985	103 180	102 599	115 000	130 000
Exports	105 862	128 005	125 079	91 725	123 210	111 659	139 661	114 382	153 209	170 000	190 000
Total Domestic Production	242300	261 086	254 417	185 691	232 166	215 472	262 646	217 562	255 808	285 000	320 000
Total Industry LCV Imports	27 165	26 761	24 226	17 163	24 579	32 551	29 373	31 265	42 014	45 000	50 000
Re-exported imports	286	317	343	217	457	653	868	1 070	649		
TOTAL LOCAL LCV MARKET	163 317	159 525	153 221	110 912	133 078	135 711	151 490	133 375	143 964	160 000	180 000
MEDIUM & HEAVY COMMERCIALS											
NAAMSA sales (incl. Imports)	26272	27 449	27 891	22 614	26 906	29 942	32 690	31 175	30 911	31 000	32 000
Exports	990	1140	945	697	748	1 048	1014	1 050	1 758	2 000	2 000
TOTAL LOCAL MCV/HCV MARKET	26272	27 449	27 891	22 614	26 906	29 942	32 690	31 175	30 911	31 000	32 000
TOTAL AGGREGATE MARKET	557719	552221	536 486	380 065	464 322	529 335	531 557	516 103	597 338	656 000	702 000
TOTAL AGGREGATE EXPORTS	338095	351143	387 210	271 427	298 188	351 991	399 809	391 128	414 271	431 500	462 000
TOTAL DOMESTIC PRODUCTION	600 137	610 058	631 918	446 216	499 086	555 885	632 362	600 473	618 077	653 000	702 000
GDP GROWTH RATE	1,3%	0,8%	0,2%	-6,4%	4,9%	2,0%	0,4%	0,8%	1,1%	1,4%	1,7%
Notes:											
Domestically produced cars and lcvs total represents a proxy for aggregate local production.											
Historical sales are based on data reported by NAAMSA member companies, vehicle manufacturers, importers and distributors.											
Projections are based on NAAMSA analysis and demand assumptions and do not provide for supply side disruptions.											
GDP growth rate represents GDP annual changes at market prices in real terms.											
CBU Export figures are based on projects announced to date. Announcements of new CBU export programmes could change projections.											
From 2011, imported vehicles which have subsequently been exported are reflected as "re-exported imports"											Aug-26