

INDUSTRY VEHICLE SALES, PRODUCTION, EXPORT AND IMPORT DATA : 2014- 2023

	2014	2015	2016	2017	2018	2019	2020	2021	Projections	
	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
CARS										
Domestically Produced										
Local Sales	123 101	111 890	98 743	100 528	99 494	88 608	58 915	66 181	73 000	85 000
Exports (CBU)	154 920	228 459	237 715	230 047	220 889	260 057	178 299	173 086	195 000	215 000
Total Domestic Production	278 021	340 349	336 458	330 575	320 383	348 665	237 214	239 267	268 000	300 000
Total Industry Car Imports	317 516	301 772	263 354	268 496	266 545	267 557	187 115	238 847	260 000	270 000
Re-exported imports	1 680	1 265	832	910	792	786	489	688		
TOTAL LOCAL CAR MARKET	438 937	412 397	361 265	368 114	365 247	355 379	246 541	304 340	333 000	355 000
LIGHT COMMERCIALS										
Domestically Produced										
Local Sales	137 044	140 870	130 346	136 438	133 081	129 338	93 966	108 956	120 000	135 000
Exports	118 585	102 664	104 987	105 862	128 005	125 079	91 725	123 210	150 000	165 000
Total Domestic Production	255 629	243 534	235 333	242 300	261 086	254 417	185 691	232 166	270 000	300 000
Total Industry LCV Imports	37 104	34 279	29 202	27 165	26 761	24 226	17 163	24 579	24 000	25 000
Re-exported imports	337	337	232	286	317	343	217	457		
TOTAL LOCAL LCV MARKET	173 811	174 812	159 316	163 317	159 525	153 221	110 912	133 078	144 000	160 000
MEDIUM & HEAVY COMMERCIALS										
NAAMSA sales (incl. Imports)	31 509	30 441	26 971	26 273	27 455	28 012	22 754	27 075	28 000	29 000
Exports	1 414	1 120	1 050	990	1 136	827	557	579	700	900
TOTAL LOCAL MCV/HCV MARKET	31 509	30 441	26 971	26 273	27 455	28 012	22 754	27 075	28 000	29 000
TOTAL AGGREGATE MARKET	644 257	617 650	547 552	557 704	552 227	536 612	380 206	464 493	505 000	544 000
TOTAL AGGREGATE EXPORTS	276 936	333 845	344 816	338 095	351 139	387 092	271 287	298 020	345 700	380 900
TOTAL DOMESTIC PRODUCTION	558 187	615 444	599 812	600 138	610 060	631 921	446 216	499 087	566 700	629 900
GDP GROWTH RATE	1,7%	1,3%	0,6%	1,3%	0,8%	0,2%	-6,4%	4,9%	1,9%	1,4%

Notes:
 Domestically produced cars and lcvs total represents a proxy for aggregate local production.
 Historical sales are based on data reported by NAAMSA member companies, vehicle manufacturers, imp
 Projections are based on NAAMSA analysis and demand assumptions and do not provide for supply side
 GDP growth rate represents GDP annual changes at market prices in real terms.
 CBU Export figures are based on projects announced to date. Announce
 From 2011, imported vehicles which have subsequently been exported are reflected as "re-exported imports"
 Nov-22