

INDUSTRY VEHICLE SALES, PRODUCTION, EXPORT AND IMPORT DATA : 2014- 2023

| | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | Projections | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 |
| CARS | | | | | | | | | | |
| Domestically Produced | | | | | | | | | | |
| Local Sales | 123 101 | 111 890 | 98 743 | 100 528 | 99 494 | 88 608 | 58 915 | 66 181 | 73 000 | 85 000 |
| Exports (CBU) | 154 920 | 228 459 | 237 715 | 230 047 | 220 889 | 260 057 | 178 299 | 173 086 | 195 000 | 215 000 |
| Total Domestic Production | 278 021 | 340 349 | 336 458 | 330 575 | 320 383 | 348 665 | 237 214 | 239 267 | 268 000 | 300 000 |
| Total Industry Car Imports | 317 516 | 301 772 | 263 354 | 268 496 | 266 545 | 267 557 | 187 115 | 238 847 | 260 000 | 270 000 |
| Re-exported imports | 1 680 | 1 265 | 832 | 910 | 792 | 786 | 489 | 688 | | |
| TOTAL LOCAL CAR MARKET | 438 937 | 412 397 | 361 265 | 368 114 | 365 247 | 355 379 | 246 541 | 304 340 | 333 000 | 355 000 |
| LIGHT COMMERCIALS | | | | | | | | | | |
| Domestically Produced | | | | | | | | | | |
| Local Sales | 137 044 | 140 870 | 130 346 | 136 438 | 133 081 | 129 338 | 93 966 | 108 956 | 120 000 | 135 000 |
| Exports | 118 585 | 102 664 | 104 987 | 105 862 | 128 005 | 125 079 | 91 725 | 123 210 | 150 000 | 165 000 |
| Total Domestic Production | 255 629 | 243 534 | 235 333 | 242 300 | 261 086 | 254 417 | 185 691 | 232 166 | 270 000 | 300 000 |
| Total Industry LCV Imports | 37 104 | 34 279 | 29 202 | 27 165 | 26 761 | 24 226 | 17 163 | 24 579 | 24 000 | 25 000 |
| Re-exported imports | 337 | 337 | 232 | 286 | 317 | 343 | 217 | 457 | | |
| TOTAL LOCAL LCV MARKET | 173 811 | 174 812 | 159 316 | 163 317 | 159 525 | 153 221 | 110 912 | 133 078 | 144 000 | 160 000 |
| MEDIUM & HEAVY COMMERCIALS | | | | | | | | | | |
| NAAMSA sales (incl. Imports) | 31 509 | 30 441 | 26 971 | 26 273 | 27 455 | 28 012 | 22 754 | 27 075 | 28 000 | 29 000 |
| Exports | 1 414 | 1 120 | 1 050 | 990 | 1 136 | 827 | 557 | 579 | 700 | 900 |
| TOTAL LOCAL MCV/HCV MARKET | 31 509 | 30 441 | 26 971 | 26 273 | 27 455 | 28 012 | 22 754 | 27 075 | 28 000 | 29 000 |
| TOTAL AGGREGATE MARKET | 644 257 | 617 650 | 547 552 | 557 704 | 552 227 | 536 612 | 380 206 | 464 493 | 505 000 | 544 000 |
| TOTAL AGGREGATE EXPORTS | 276 936 | 333 845 | 344 816 | 338 095 | 351 139 | 387 092 | 271 287 | 298 020 | 345 700 | 380 900 |
| TOTAL DOMESTIC PRODUCTION | 558 187 | 615 444 | 599 812 | 600 138 | 610 060 | 631 921 | 446 216 | 499 087 | 566 700 | 629 900 |
| GDP GROWTH RATE | 1,7% | 1,3% | 0,6% | 1,3% | 0,8% | 0,2% | -6,4% | 4,9% | 2,0% | 1,3% |

Notes:
Domestically produced cars and lcvs total represents a proxy for aggregate local production.
Historical sales are based on data reported by NAAMSA member companies, vehicle manufacturers, imp
Projections are based on NAAMSA analysis and demand assumptions and do not provide for supply side
GDP growth rate represents GDP annual changes at market prices in real terms.
CBU Export figures are based on projects announced to date. Announce
From 2011, imported vehicles which have subsequently been exported are reflected as "re-exported imports"
Aug-22