INDUSTRY VEHICLE SALES, PRODUCTION, EXPORT AND IMPORT DATA : 2014- 2023

									Projections	
	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
CARS										
Domestically Produced										
Local Sales	123 101	111 890	98 743	100 528	99 494	88 608	58 915	66 181	73 000	85 000
Exports (CBU)	154 920	228 459	237 715	230 047	220 889	260 057	178 299	173 086	195 000	215 000
Total Domestic Production	**278 021**	**340 349**	**336 458**	**330 575**	**320 383**	**348 665**	**237 214**	**239 267**	**268 000**	**300 000**
Total Industry Car Imports	**317 516**	**301 772**	**263 354**	**268 496**	**266 545**	**267 557**	**187 115**	**238 847**	**260 000**	**270 000**
Re-exported imports	1 680	1 265	832	910	792	786	489	688		
TOTAL LOCAL CAR MARKET	**438 937**	**412 397**	**361 265**	**368 114**	**365 247**	**355 379**	**246 541**	**304 340**	**333 000**	**355 000**
LIGHT COMMERCIALS										
Domestically Produced										
Local Sales	137 044	140 870	130 346	136 438	133 081	129 338	93 966	108 956	120 000	135 000
Exports	118 585	102 664	104 987	105 862	128 005	125 079	91 725	123 210	150 000	165 000
Total Domestic Production	**255 629**	**243 534**	**235 333**	**242 300**	**261 086**	**254 417**	**185 691**	**232 166**	**270 000**	**300 000**
Total Industry LCV Imports	**37 104**	**34 279**	**29 202**	**27 165**	**26 761**	**24 226**	**17 163**	**24 579**	**24 000**	**25 000**
Re-exported imports	337	337	232	286	317	343	217	457		
TOTAL LOCAL LCV MARKET	**173 811**	**174 812**	**159 316**	**163 317**	**159 525**	**153 221**	**110 912**	**133 078**	**144 000**	**160 000**
MEDIUM & HEAVY COMMERCIALS										
NAAMSA sales (incl. Imports)	31 509	30 441	26 971	26 273	27 455	28 012	22 754	27 075	28 000	29 000
Exports	1 414	1 120	1 050	990	1 136	827	557	579	700	900
TOTAL LOCAL MCV/HCV MARKET	**31 509**	**30 441**	**26 971**	**26 273**	**27 455**	**28 012**	**22 754**	**27 075**	**28 000**	**29 000**
TOTAL AGGREGATE MARKET	**644 257**	**617 650**	**547 552**	**557 704**	**552 227**	**536 612**	**380 206**	**464 493**	**505 000**	**544 000**
TOTAL AGGREGATE EXPORTS	**276 936**	**333 845**	**344 816**	**338 095**	**351 139**	**387 092**	**271 287**	**298 020**	**345 700**	**380 900**
TOTAL DOMESTIC PRODUCTION	**558 187**	**615 444**	**599 812**	**600 138**	**610 060**	**631 921**	**446 216**	**499 087**	**566 700**	**629 900**
GDP GROWTH RATE	**1,7%**	**1,3%**	**0,6%**	**1,3%**	**0,8%**	**0,2%**	**-6,4%**	**4,9%**	**2,0%**	**1,9%**

Notes:
Domestically produced cars and lcvs total represents a proxy for aggregate local production.
Historical sales are based on data reported by NAAMSA member companies, vehicle manufacturers, impor
Projections are based on NAAMSA analysis and demand assumptions and do not provide for supply side di
GDP growth rate represents GDP annual changes at market prices in real terms.
CBU Export figures are based on projects announced to date. Announcem
From 2011, imported vehicles which have subsequently been exported are reflected as "re-exported imports"

May-22