INDUSTRY VEHICLE SALES, PRODUCTION, EXPORT AND IMPORT DATA : 2012- 2022

										Projection	
	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
CARS											
Domestically Produced											
Local Sales	120 518	113 357	123 101	111 890	98 743	100 528	99 494	88 608	59 917	75 000	80 000
Exports (CBU)	151 660	151 892	154 920	228 459	237 715	230 047	220 889	260 057	178 299	210 000	220 000
Total Domestic Production	**272 178**	**265 249**	**278 021**	**340 349**	**336 458**	**330 575**	**320 383**	**348 665**	**238 216**	**285 000**	**300 000**
Total Industry Car Imports	**323 138**	**338 592**	**317 516**	**301 772**	**263 354**	**268 496**	**266 545**	**267 557**	**187 113**	**210 000**	**220 000**
Re-exported imports	1 608	1 652	1 680	1 265	832	910	792	786	489		
TOTAL LOCAL CAR MARKET	**442 048**	**450 297**	**438 937**	**412 397**	**361 265**	**368 114**	**365 247**	**355 379**	**246 541**	**285 000**	**300 000**
LIGHT COMMERCIALS											
Domestically Produced											
Local Sales	121 638	127 051	137 044	140 870	130 346	136 438	133 081	129 338	93 966	109 000	115 000
Exports	123 443	121 345	118 585	102 664	104 987	105 862	128 005	125 079	91 725	105 000	115 000
Total Domestic Production	**245 081**	**248 396**	**255 629**	**243 534**	**235 333**	**242 300**	**261 086**	**254 417**	**185 691**	**214 000**	**230 000**
Total Industry LCV Imports	**39 220**	**41 253**	**37 104**	**34 279**	**29 202**	**27 165**	**26 761**	**24 226**	**17 163**	**20 000**	**22 000**
Re-exported imports	204	308	337	337	232	286	317	343	217		
TOTAL LOCAL LCV MARKET	**160 654**	**167 996**	**173 811**	**174 812**	**159 316**	**163 317**	**159 525**	**153 221**	**110 912**	**129 000**	**137 000**
MEDIUM & HEAVY COMMERCIALS											
NAAMSA sales (incl. Imports)	27 840	30 924	31 509	30 441	26 971	26 273	27 455	28 012	22 753	24 000	26 000
Exports	1 077	1 206	1 414	1 120	1 050	990	1 136	827	558	700	900
TOTAL LOCAL MCV/HCV MARKET	**27 840**	**30 924**	**31 509**	**30 441**	**26 971**	**26 273**	**27 455**	**28 012**	**22 753**	**24 000**	**26 000**
TOTAL AGGREGATE MARKET	**630 542**	**649 217**	**644 257**	**617 650**	**547 552**	**557 704**	**552 227**	**536 612**	**380 206**	**438 000**	**463 000**
TOTAL AGGREGATE EXPORTS	**277 992**	**276 403**	**276 936**	**333 845**	**344 816**	**338 095**	**351 139**	**387 092**	**271 288**	**315 700**	**335 900**
TOTAL DOMESTIC PRODUCTION	**538 600**	**537 034**	**558 187**	**615 444**	**599 812**	**600 138**	**610 060**	**631 921**	**447 218**	**523 700**	**556 900**
GDP GROWTH RATE	**2,2%**	**2,5%**	**1,7%**	**1,3%**	**0,6%**	**1,3%**	**0,8%**	**0,2%**	**-7,0%**	**4,2%**	**2,3%**

Notes:

Domestically produced cars and lcvs total represents a proxy for aggregate local production.

Historical sales are based on data reported by NAAMSA member companies, vehicle manufacturers, importers and distributors.

Projections are based on NAAMSA analysis and demand assumptions and do not provide for supply side disruptions.

GDP growth rate represents GDP annual changes at market prices in real terms.

CBU Export figures are based on projects announced to date. Announcements of new CBU export programmes August,2021

From 2011, imported vehicles which have subsequently been exported are reflected as "re-exported imports"