

INDUSTRY VEHICLE SALES, PRODUCTION, EXPORT AND IMPORT DATA : 2012- 2022

	2012	2013	2014	2015	2016	2017	2018	2019	2020	Projections	
										2021	2022
CARS											
Domestically Produced											
Local Sales	120 518	113 357	123 101	111 890	98 743	100,528	99,494	88,608	59,917	75,000	80,000
Exports (CBU)	151 660	151 892	154 920	228 459	237 715	230 047	220 889	260,057	178,299	210,000	220,000
Total Domestic Production	272 178	265 249	278 021	340 349	336 458	330,575	320,383	348,665	238,216	285,000	300,000
Total Industry Car Imports	323 138	338 592	317 516	301 772	263 354	268,496	266,545	267,557	187,113	210,000	220,000
Re-exported imports	1 608	1 652	1 680	1 265	832	910	792	786	489		
TOTAL LOCAL CAR MARKET	442 048	450 297	438 937	412 397	361 265	368 114	365 247	355,379	246,541	285,000	300,000
LIGHT COMMERCIALS											
Domestically Produced											
Local Sales	121 638	127 051	137 044	140 870	130 346	136 438	133 081	129,338	93,966	109,000	115,000
Exports	123 443	121 345	118 585	102 664	104 987	105 862	128 005	125,079	91,725	105,000	115,000
Total Domestic Production	245 081	248 396	255 629	243 534	235 333	242 300	261 086	254,417	185,691	214,000	230,000
Total Industry LCV Imports	39 220	41 253	37 104	34 279	29 202	27 165	26,761	24,226	17,163	20,000	22,000
Re-exported imports	204	308	337	337	232	286	317	343	217		
TOTAL LOCAL LCV MARKET	160 654	167 996	173 811	174 812	159 316	163 317	159,525	153,221	110,912	129,000	137,000
MEDIUM & HEAVY COMMERCIALS											
NAAMSA sales (incl. Imports)	27 840	30 924	31 509	30 441	26 971	26 273	27,455	28,012	22,753	24,000	26,000
Exports	1 077	1 206	1 414	1 120	1 050	990	1 136	827	558	700	900
TOTAL LOCAL MCV/HCV MARKET	27 840	30 924	31 509	30 441	26 971	26 273	27,455	28,012	22,753	24,000	26,000
TOTAL AGGREGATE MARKET	630 542	649 217	644 257	617 650	547 552	557 704	552 227	536,612	380,206	438,000	463,000
TOTAL AGGREGATE EXPORTS	277 992	276 403	276 936	333 845	344 816	338 095	351 139	387,092	271,288	315,700	335,900
TOTAL DOMESTIC PRODUCTION	538 600	537 034	558 187	615 444	599 812	600,138	610,060	631,921	447,218	523,700	556,900
GDP GROWTH RATE	2,2%	2,5%	1,7%	1,3%	0,6%	1,3%	0,8%	0.2%	-7.0%	3.6%	2.4%

Notes:

Domestically produced cars and lcv's total represents a proxy for aggregate local production.

Historical sales are based on data reported by NAAMSA member companies, vehicle manufacturers, importers and distributors.

Projections are based on NAAMSA analysis and demand assumptions and do not provide for supply side disruptions.

GDP growth rate represents GDP annual changes at market prices in real terms.

CBU Export figures are based on projects announced to date. Announcements of new CBU export programmes could change projections.

From 2011, imported vehicles which have subsequently been exported are reflected as "re-exported imports"

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