

INDUSTRY VEHICLE SALES, PRODUCTION, EXPORT AND IMPORT DATA : 2011 - 2021

	2011	2012	2013	2014	2015	2016	2017	2018	2019	Projection	
										2020	2021
CARS											
Domestically Produced											
Local Sales	120 258	120 518	113 357	123 101	111 890	98 743	100 528	99 494	88 608	65 000	75 000
Exports (CBU)	186 299	151 660	151 892	154 920	228 459	237 715	230 047	220 889	260 057	180 000	225 000
Total Domestic Production	306 557	272 178	265 249	278 021	340 349	336 458	330 575	320 383	348 665	245 000	300 000
Total Industry Car Imports											
Re-exported imports	1 241	1 608	1 652	1 680	1 265	832	910	792	786	185 000	220 000
TOTAL LOCAL CAR MARKET	400 433	442 048	450 297	438 937	412 397	361 265	368 114	365 247	355 378	250 000	295 000
LIGHT COMMERCIALS											
Domestically Produced											
Local Sales	115 892	121 638	127 051	137 044	140 870	130 346	136 438	133 081	129 338	85 000	100 000
Exports	83 943	123 443	121 345	118 585	102 664	104 987	105 862	128 005	125 112	85 000	100 000
Total Domestic Production	199 835	245 081	248 396	255 629	243 534	235 333	242 300	261 086	254 450	170 000	200 000
Total Industry LCV Imports											
Re-exported imports	184	204	308	337	337	232	286	317	343	17 000	19 000
TOTAL LOCAL LCV MARKET	151 814	160 654	167 996	173 811	174 812	159 316	163 317	159 525	153 192	102 000	119 000
MEDIUM & HEAVY COMMERCIALS											
NAAMSA sales (incl. Imports)	26 630	27 840	30 924	31 509	30 441	26 971	26 273	27 455	28 041	20 000	21 000
Exports	802	1 077	1 206	1 414	1 120	1 050	990	1 136	827	500	700
TOTAL LOCAL MCV/HCV MARKET	26 630	27 840	30 924	31 509	30 441	26 971	26 273	27 455	28 041	20 000	21 000
TOTAL AGGREGATE MARKET	578 877	630 542	649 217	644 257	617 650	547 552	557 704	552 227	536 611	372 000	435 000
TOTAL AGGREGATE EXPORTS	272 469	277 992	276 403	276 936	333 845	344 816	338 095	351 139	387 125	265 500	325 700
TOTAL DOMESTIC PRODUCTION	526 436	538 600	537 034	558 187	615 444	599 812	600 138	610 060	631 983	435 500	521 700
GDP GROWTH RATE	3,2%	2,2%	2,5%	1,7%	1,3%	0,6%	1,3%	0,8%	0,2%	-8,1%	3,0%

Notes:
 Domestically produced cars and lcvs total represents a proxy for aggregate local production.
 Historical sales are based on data reported by NAAMSA member companies, vehicle manufacturers, importers and distributors.
 Projections are based on NAAMSA analysis and demand assumptions and do not provide for supply side disruptions.
 GDP growth rate represents GDP annual changes at market prices in real terms.
 CBU Export figures are based on projects announced to date. Announcements of new CBU export programmes could change
 From 2011, imported vehicles which have subsequently been exported are reflected as "re-exported imports"