

INDUSTRY VEHICLE SALES, PRODUCTION, EXPORT AND IMPORT DATA : 2010 - 2020

	2010	2011	2012	2013	2014	2015	2016	2017	2018	Projection	
										2019	2020
CARS											
Domestically Produced											
Local Sales	109 922	120 258	120 518	113 357	123 101	111 890	98 743	101 728	100 208	100 000	107 000
Exports (CBU)	181 048	186 299	151 660	151 892	154 920	228 459	237 715	230 047	220 889	252 000	263 000
Total Domestic Production	290 970	306 557	272 178	265 249	278 021	340 349	336 458	331 775	321 097	352 000	370 000
Total Industry Car Imports											
Re-exported imports	611	1 241	1 608	1 652	1 680	1 265	832	910	792	263 000	268 000
TOTAL LOCAL CAR MARKET	338 939	400 433	442 048	450 297	438 937	412 397	361 265	368 114	365 242	363 000	375 000
LIGHT COMMERCIALS											
Domestically Produced											
Local Sales	105 407	115 892	121 638	127 051	137 044	140 870	130 346	136 438	133 081	133 000	136 000
Exports	56 775	83 943	123 443	121 345	118 585	102 664	104 987	105 862	128 005	135 000	136 000
Total Domestic Production	162 182	199 835	245 081	248 396	255 629	243 534	235 333	242 300	261 086	268 000	272 000
Total Industry LCV Imports											
Re-exported imports	176	184	204	308	337	337	232	286	317	27 000	29 000
TOTAL LOCAL LCV MARKET	131 611	151 814	160 654	167 996	173 811	174 812	159 316	163 317	159 449	160 000	165 000
MEDIUM & HEAVY COMMERCIALS											
NAAMSA sales (incl. Imports)	22 245	26 630	27 840	30 924	31 509	30 441	26 971	26 272	27 535	27 500	28 000
Exports	861	802	1 077	1 206	1 414	1 120	1 050	991	1 136	1 150	1 200
TOTAL LOCAL MCV/HCV MARKET	22 245	26 630	27 840	30 924	31 509	30 441	26 971	26 272	27 535	27 500	28 000
TOTAL AGGREGATE MARKET	492 795	578 877	630 542	649 217	644 257	617 650	547 552	557 703	552 226	550 500	568 000
TOTAL AGGREGATE EXPORTS	239 471	272 469	277 992	276 403	276 936	333 845	344 816	338 096	351 139	388 150	400 200
TOTAL DOMESTIC PRODUCTION	469 838	526 436	538 600	537 034	558 187	615 444	599 812	601 338	610 854	648 650	671 200
GDP GROWTH RATE	3,0%	3,2%	2,2%	2,5%	1,7%	1,3%	0,6%	1,3%	0,8%	0,7%	1,5%

Notes:

Domestically produced cars and lcvs total represents a proxy for aggregate local production.

Historical sales are based on data reported by NAAMSA member companies, vehicle manufacturers, importers and distributors.

Projections are based on NAAMSA analysis and demand assumptions and do not provide for supply side disruptions.

GDP growth rate represents GDP annual changes at market prices in real terms.

CBU Export figures are based on projects announced to date. Announcements of new CBU export programmes could change projections.

From 2012, imported vehicles which have subsequently been exported are reflected as "re-exported imports"

Note: 2018 through 2020 GDP forecast assume no credit downrating for SA

August, 2019