

INDUSTRY VEHICLE SALES, PRODUCTION, EXPORT AND IMPORT DATA : 2010 - 2020

	Projection										
	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
CARS											
Domestically Produced											
Local Sales	113 740	124 736	120 417	113 356	122 610	112 576	97 824	100 354	100 000	104 000	110 000
Exports (CBU)	181 654	187 529	153 268	151 893	156 600	229 723	238 547	230 957	224 000	252 000	263 000
Total Domestic Production	295 394	312 265	273 685	265 249	279 210	342 299	336 371	331 311	324 000	356 000	373 000
Total Industry Car Imports	223 390	271 556	323 796	338 592	318 008	301 086	263 440	267 758	268 000	271 000	280 000
Re-exported imports			1 609	1 652	1 680	1 264	832	917			
TOTAL LOCAL CAR MARKET	337 130	396 292	442 604	450 296	438 938	412 398	361 264	368 112	368 000	375 000	390 000
LIGHT COMMERCIALS											
Domestically Produced											
Local Sales	96 823	108 704	121 638	127 051	137 044	140 790	130 364	136 438	137 000	142 000	147 000
Exports	56 950	84 125	123 448	121 345	118 922	103 001	105 219	106 148	115 000	131 000	138 000
Total Domestic Production	153 773	192 829	245 086	248 396	255 966	243 791	235 583	242 586	252 000	273 000	285 000
Total Industry LCV Imports	36 911	40 597	38 741	41 253	36 785	33 911	28 937	26 858	26 000	28 000	29 000
Re-exported imports			205	308	337	336	232	286			
TOTAL LOCAL LCV MARKET	133 756	149 301	160 174	167 996	173 492	174 365	159 283	163 296	163 000	170 000	176 000
MEDIUM & HEAVY COMMERCIALS											
NAAMSA sales (incl. Imports)	22 021	26 656	27 841	30 924	31 314	30 470	26 999	26 293	27 000	27 500	28 000
Exports	861	803	1 076	1 206	1 414	1 123	1 055	988	1 050	1 150	1 200
TOTAL LOCAL MCV/HCV MARKET	22 021	26 656	27 841	30 924	31 314	30 470	26 999	26 293	27 000	27 500	28 000
TOTAL AGGREGATE MARKET	492 907	572 249	630 619	649 216	643 744	617 233	547 546	557 701	558 000	572 500	594 000
TOTAL AGGREGATE EXPORTS	239 465	272 457	279 606	276 404	276 936	338 847	344 821	338 093	340 050	384 150	402 200
TOTAL DOMESTIC PRODUCTION	472 049	532 553	547 688	545 775	567 904	617 683	600 008	601 178	604 050	657 650	687 200
GDP GROWTH RATE	3,0%	3,2%	2,2%	2,5%	1,7%	1,3%	0,6%	1,3%	0,8%	1,2%	1,8%

Notes:

Domestically produced cars and lcv's total represents a proxy for aggregate local production.
 Historical sales are based on data reported by NAAMSA member companies, vehicle manufacturers, importers and distributors.
 Projections are based on NAAMSA analysis and demand assumptions and do not provide for supply side disruptions.
 GDP growth rate represents GDP annual changes at market prices in real terms.
 CBU Export figures are based on projects announced to date. Announcements of new CBU export programmes could change projections
 From 2012, imported vehicles which have subsequently been exported are reflected as "re-exported imports"

Note: 2018 through 2020 GDP forecast assume no credit downrating for SA

October, 2018